7th DELMARVA CHARTER BOAT WORKSHOP
“CHARTER BOAT BUSINESS MANAGEMENT FOR YOUR FUTURE”
HARRIS CRAB HOUSE KENT ISLAND, MARYLAND

Tuesday, April 7, 2008       9:00 am - 2:30 pm

8:30 - 9:00 am          Registration and Coffee
9:00 am               Welcome/Introductions
                        Charlie Petrocci, Maryland Sea Grant; John Ewart, Delaware Sea Grant

Legal Issues, Management, Marketing and Fishery Resources

9:15 - 9:45 am          Insurance Reality
                        Jay Tawes - Tawes Insurance Company. Crisfield. Maryland

9:45 – 10:30 am         Maritime Law and Liability of Your Boat Business
                        Stephen White - Attorney At Law. Wright, Constable & Skeen. Baltimore, Maryland

10:30 - 11:00 am        PR Practices for Better Business
                        Captain Mark Hoos - Charter Boat “Marli”. Ocean City, Maryland

11:00 – 11:30 am        Improving the Management of Your Charter Business
                        Captain Greg Ignash - Charter Boat “Reel Addiction”, Ocean City, Maryland

11:30 am – 12:15 pm     Maryland Fisheries Update - News You Can Use
                        Martin Gary - Maryland Department of Natural Resources. Annapolis, Maryland

12:15 pm                Luncheon
                        Choice of: Crab Cake Sandwich, Soft Crab Sandwich, Grilled Tuna Sandwich, Grilled NY Strip Steak Sandwich
                        or Chicken Caesar Salad. All served with Cup of Veg. Crab Soup or Clam Chowder, French Fries and Cole Slaw.

1:00 – 1:30 pm          Fishery Management – Where Do We Get the Numbers
                        Jason Didden - Mid-Atlantic Fishery Management Council. Dover, Delaware

1:40 - 2:00 pm          Expect the Unexpected – Safety at Sea
                        LCDR John Dittman - Vessel Inspection Coordinator, USCG Annapolis, Maryland

2:00 – 2:30 pm          Open Discussion on Issues Concerns; Additional Questions for Speakers
                        John Ewart and Charlie Petrocci

2:30 pm                Closing Comments

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