

# **7th DELMARVA CHARTER BOAT WORKSHOP**

## **"CHARTER BOAT BUSINESS MANAGEMENT FOR YOUR FUTURE"**

HARRIS CRAB HOUSE KENT ISLAND, MARYLAND

Tuesday, April 7, 2008      9:00 am - 2:30 pm

8:30 - 9:00 am      **Registration and Coffee**

9:00 am      **Welcome/Introductions**  
Charlie Petrocci, Maryland Sea Grant; John Ewart, Delaware Sea Grant

### **Legal Issues, Management, Marketing and Fishery Resources**

9:15 - 9:45 am      **Insurance Reality**  
Jay Tawes - Tawes Insurance Company. Crisfield. Maryland

9:45 – 10:30 am      **Maritime Law and Liability of Your Boat Business**  
Stephen White - Attorney At Law. Wright, Constable & Skeen. Baltimore, Maryland

10:30 - 11:00 am      **PR Practices for Better Business**  
Captain Mark Hoos - Charter Boat "Marli". Ocean City, Maryland

11:00 – 11:30 am      **Improving the Management of Your Charter Business**  
Captain Greg Ignash - Charter Boat "Reel Addiction", Ocean City, Maryland

11:30 am – 12:15 pm      **Maryland Fisheries Update - News You Can Use**  
Martin Gary - Maryland Department of Natural Resources. Annapolis, Maryland

12:15 pm      **Luncheon**  
Choice of: Crab Cake Sandwich, Soft Crab Sandwich, Grilled Tuna Sandwich, Grilled NY Strip Steak Sandwich or Chicken Caesar Salad. All served with Cup of Veg. Crab Soup or Clam Chowder, French Fries and Cole Slaw.

1:00 – 1:30 pm      **Fishery Management – Where Do We Get the Numbers**  
Jason Didden - Mid-Atlantic Fishery Management Council. Dover, Delaware

1:40 - 2:00 pm      **Expect the Unexpected – Safety at Sea**  
LCDR John Dittman - Vessel Inspection Coordinator, USCG Annapolis, Maryland

2:00 – 2:30 pm      **Open Discussion on Issues Concerns; Additional Questions for Speakers**  
John Ewart and Charlie Petrocci

2:30 pm      **Closing Comments**

Sponsors: Maryland and Delaware Sea Grant Programs  
<[darc.cms.udel.edu/charterboat](http://darc.cms.udel.edu/charterboat)>

