

8th DELMARVA CHARTER BOAT WORKSHOP

"CHARTER BOAT BUSINESS MANAGEMENT FOR YOUR FUTURE"

Harrison's Chesapeake House, 21551 Chesapeake House Drive, Tilghman Island, Maryland

Thursday, April 8, 2010

9:00 am – 2:30 pm

8:00 - 9:00 am **Registration and Continental Breakfast**

9:00 - 9:10 am **Welcome/Introductions**

Charlie Petrocci, Maryland Sea Grant Extension; John Ewart, Delaware Sea Grant Fisheries Specialist; and Captain Buddy Harrison, Harrison's Charters

Legal Issues, Management, Marketing and Fishery Resources

9:10 am - 10:00 am **Understanding Legal Issues & Liability for Your Boat Business**

Stephen White - Attorney At Law. Wright, Constable & Skeen. Baltimore, Maryland

10:00 am – 10:30 am **Public Relations & Charter Boat Marketing**

Captain Joe Riley - Muff Diver Charters. Ocean City, Maryland

10:30 - 10:45 am **Marketing Outside the Fish Box**

Debbie Dodson - Talbot County Tourism Program. Easton, Maryland

10:45 - 11:30 am **Counting Fish & Catch Shares: What it Means for Business**

Jason Didden - Mid-Atlantic Fishery Management Council. Dover, Delaware

11:30 – 12:00 pm **Maryland Sport Fishery Update: News You Can Use**

Martin Gary - Maryland Department of Natural Resources. Annapolis, Maryland

12:00 pm – 12:30 pm **The Reality of Boat Insurance**

Jay Tawes - Tawes Insurance. Crisfield, Maryland

12:30 pm – 1:30 pm Buffet Lunch - Harrison's Chesapeake House Restaurant

Coast Guard Safety at Sea Gear Demonstrations and Discussion

1:30 pm - 2:15 pm **Safety at Sea – Hands on Safety Gear Demonstration (Dockside)**

Lawrence O'Mara - Vane Brothers; LCDR Troy Luna - US Coast Guard Safety Officer. Hampton, Virginia; BMC Timaree Sparks - Oxford Coast Guard Station. Oxford, Maryland

2:15 pm – 2:30 pm Group Discussion and Closing Comments

John Ewart and Charlie Petrocci

Sponsors: Maryland and Delaware Sea Grant Programs

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