6th DELMARVA CHARTER BOAT WORKSHOP
"CHARTER BOAT BUSINESS MANAGEMENT FOR YOUR FUTURE"
Harrison’s Chesapeake House, 21551 Chesapeake House Drive, Tilghman Island, Maryland
Thursday, March 20, 2008    9:00 am - 3:00 pm

8:00 - 9:00 am    Registration and Continental Breakfast
9:00 - 9:10 am    Welcome/Introductions

Legal Issues, Management, Marketing and Fishery Resources

9:10 am - 10:00 am    Admiralty, Maritime Law and Liability Issues for Charter Captains
                        Stephen White - Attorney At Law. Wright, Constable & Skeen. Baltimore, Maryland

10:00 am – 10:20 am    The Truth About Vessel Insurance Needs and Costs
                        Jay Tawes - Tawes Insurance Company. Crisfield. Maryland

10:20 - 10:40 am    Using the Media to Market Your Charter Business
                        Connie Yingling – Media Coordinator, Maryland Tourism Office. Baltimore, Maryland

10:40 - 11:00 am    Coffee Break

11:10 – 11:30 am    Improving the Management and Marketing of Your Charter Business
                        Captain Mark Hoos - Charter Boat “Marli”. Ocean City, Maryland

11:30 – 11:50 am    An Review of Economic Trends Affecting the Charter Industry
                        Doug Lipton – University of Maryland Sea Grant Program. College Park, Maryland

11:50 – 12:10 pm    Atlantic States Fishery Management Plans: Status and New Developments
                        Richard Seagraves - Mid-Atlantic Fishery Management Council. Dover, Delaware

12:10 – 12:30 pm    Maryland State Fishery Management Issue Update
                        Martin Gary - Maryland Department of Natural Resources. Annapolis, Maryland

12:30 - 1:40 pm    Buffet Lunch - Harrison’s Chesapeake House Restaurant

Coast Guard Update, Seafood Safety and the Delmarva Charter Industry

1:40 - 2:00 pm    Current Coast Guard Safety Issues, Inspections and Homeland Security
                        Lt. Preston O. Logan - US Coast Guard. Baltimore, Maryland

2:00 – 2:20 pm    Proper Fish Handling and Seafood Safety for Charter Customers
                        Tom Rippen - University of Maryland Sea Grant Program. Princess Anne, Maryland

2:20 – 3:00 pm    A Perspective on the Delmarva Charter Industry
                        Buddy Harrison - Maryland Charter Boat Association

3:00 pm    Group Discussion and Closing Comments

Sponsors: Maryland and Delaware Sea Grant Programs
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