

6th DELMARVA CHARTER BOAT WORKSHOP

"CHARTER BOAT BUSINESS MANAGEMENT FOR YOUR FUTURE"

Harrison's Chesapeake House, 21551 Chesapeake House Drive, Tilghman Island, Maryland

Thursday, March 20, 2008 9:00 am - 3:00 pm

8:00 - 9:00 am Registration and Continental Breakfast
9:00 - 9:10 am Welcome/Introductions

Legal Issues, Management, Marketing and Fishery Resources

9:10 am - 10:00 am **Admiralty, Maritime Law and Liability Issues for Charter Captains**
Stephen White - Attorney At Law. Wright, Constable & Skeen. Baltimore, Maryland

10:00 am – 10:20 am **The Truth About Vessel Insurance Needs and Costs**
Jay Tawes - Tawes Insurance Company. Crisfield. Maryland

10:20 - 10:40 am **Using the Media to Market Your Charter Business**
Connie Yingling – Media Coordinator, Maryland Tourism Office. Baltimore, Maryland

10:40 - 11:10 am Coffee Break

11:10 – 11:30 am **Improving the Management and Marketing of Your Charter Business**
Captain Mark Hoos - Charter Boat "Marli". Ocean City, Maryland

11:30 – 11:50 am **An Review of Economic Trends Affecting the Charter Industry**
Doug Lipton – University of Maryland Sea Grant Program. College Park, Maryland

11:50 – 12:10 pm **Atlantic States Fishery Management Plans: Status and New Developments**
Richard Seagraves - Mid-Atlantic Fishery Management Council. Dover, Delaware

12:10 – 12:30 pm **Maryland State Fishery Management Issue Update**
Martin Gary - Maryland Department of Natural Resources. Annapolis, Maryland

12:30 - 1:40 pm Buffet Lunch - Harrison's Chesapeake House Restaurant

Coast Guard Update, Seafood Safety and the Delmarva Charter Industry

1:40 - 2:00 pm **Current Coast Guard Safety Issues, Inspections and Homeland Security**
Lt. Preston O. Logan - US Coast Guard. Baltimore, Maryland

2:00 – 2:20 pm **Proper Fish Handling and Seafood Safety for Charter Customers**
Tom Rippen - University of Maryland Sea Grant Program. Princess Anne, Maryland

2:20 – 3:00 pm **A Perspective on the Delmarva Charter Industry**
Buddy Harrison - Maryland Charter Boat Association

3:00 pm Group Discussion and Closing Comments

Sponsors: Maryland and Delaware Sea Grant Programs
<darc.cms.udel.edu/charterboat>

